

# **CPW MEETING REPORT 11/19/2018**

## **LOCATION**

The Meeting was held at the Old Louisville Neighborhood Center.

## **CALLED TO ORDER**

Matt Wilson called the Meeting to order at 7:10pm.

## **ATTENDED BY**

The Meeting was attended by Matt Wilson, Penny Johnson, Jed Johnson, Peggy Mueller, Kim Holobaugh, David Holobaugh, Justin Elliott.

## **MINUTES FROM LAST MEETING**

The Meeting Report from the September 19, 2018 CPW Meeting was approved.

## **TREASURER'S REPORT – Penny Johnson**

Penny provided an Excel spreadsheet for the Treasurer's Report (copy attached).

## **St. JAMES ART SHOW UPDATE – Matt Wilson & Penny Johnson**

The St. James Art Show was a success and the CPW-NA Café did well by generating \$3,569.22 in profit from the Café. The profit was reduced to a purchase overrun on alcohol. The alcohol purchase overrun is in storage and will go a long way to reducing the cost of goods sold at the next years' Art Show. Matt provided a detailed Analysis and Financial Reports for the Café 2018 (copy attached).

## **SERVICE AUCTION UPDATE – Peggy Mueller & Matt Wilson**

The second annual CPW Service Auction will be held on February 16, 2019. The auction committee will soon be recruiting helpers and donators for the event.

## **OTHER BUSINESS**

- 1. Neighborhood Maintenance Item:** A motion was made to provide funding for up to six (6) new light poles in the neighborhood. The number and location of the new poles will be determined by committee in 2019.

Motion – Jed Johnson

Second – Justin Elliott

**Motion was approved**

- 2. Neighborhood Maintenance Item:** Penny Johnson mention approximately 5 maintenance items needing budgets for 2019. The amount of the budget was not recommended at the meeting, only the recommendation that a budget bet set in 2019.

Motion made to establish a budget in 2019 – Matt Wilson

Second – Peggy Muller

**Motion was approved**

**CPW By-Laws:** Matt Wilson gave an update on the By-Laws revisions in process. By-Law revisions in process are as follows:

1. Fixing membership calendar.
2. If the CPW Neighborhood Association were to dissolve, putting a mechanism in place to accomplish same.

**Meeting adjourned at 8:55pm**

### CPW CAFÉ PROFIT/LOSS HISTORY

Year	Gross Revenue	Expenses	Profit/Loss	Capital-Rental-Fees	NOTE
2007	\$ 14,762.00	\$ 5,018.00	\$ 4,315.00	\$8,630	Oct 5,6,7 (50/50% with Kroger)
2008	\$ 9,748.00	\$ 5,002.00	\$ 2,373.00	\$4,746	Oct 3,4,5 (50/50% with Kroger)
2009					Oct 2,3,4
2010	\$ 8,698.00	\$ 4,446.00	\$ 4,252.00		Oct 1,2,3
2011					Oct 7,8,9
2012	\$ 9,587.19	\$ 5,294.00	\$ 4,293.00		Oct 5,6,7
2013					Oct 4,5,6
2014	\$ 10,753.00	\$ 6,885.00	\$ 3,868.00		Oct 3,4,5
2015	\$ 12,976.00	\$ 9,410.90	\$ 5,262.48	\$1,533.87	Oct 2,3,4
2016	\$ 12,446.54	\$ 8,904.14	\$ 3,542.37	\$337.55	Oct 7,8,9
2017	\$ 10,342.60	\$ 6,992.59	\$ 3,350.01	\$111.99	Oct 6,7,8
2018	\$ 10,757.60	\$ 7,105.94	\$ 3,651.66	\$4,339.84	Oct 5,6,7
<b>TOTALS</b>	<b>\$ 100,070.93</b>	<b>\$ 59,058.57</b>	<b>\$ 34,907.52</b>	<b>\$19,699</b>	

### CPW JAZZ PROFIT/LOSS HISTORY

Year	Gross Revenue	Expenses	Profit/Loss	NOTE
2015	\$ 372.60			
2016	\$ 558.00			
2017	\$ 1,787.70			
2018				

CPW Cafe Log and Report 2018

Net Profit Total	\$3,569.22
------------------	------------

Purchasing Total	\$7,105.94
Capital Improvements, Rentals, Fees	\$4,339.84

Net Sales Total	\$10,675.16
Gross Sales Total	\$10,654.00

Discounts/Comps	-\$786.00
-----------------	-----------

Card Processing Fees	-\$82.44
----------------------	----------

Taxes	\$0.00
-------	--------

Tips	\$891.60
------	----------

## Sales Summary

Friday October 5th		Saturday October 6th		Sunday October 7th		Total Collected	
Daily Sales Total		Daily Sales Total		Daily Sales Total		Event Sales Total	
Gross Sales	\$3,293.00	Gross Sales	\$4,423.00	Gross Sales	\$2,938.00	Gross Sales	\$10,654.00
Refunds	-\$2.00	Refunds	\$0.00	Refunds	\$0.00	Refunds	-\$2.00
Discounts	-\$224.00	Discounts	-\$234.00	Discounts	-\$328.00	Discounts	-\$786.00
Gift Card Sales	\$0.00	Gift Card Sales	\$0.00	Gift Card Sales	\$0.00	Gift Card Sales	\$0.00
Tax	\$0.00	Tax	\$0.00	Tax	\$0.00	Tax	\$0.00
Tip	\$265.45	Tip	\$311.50	Tip	\$314.65	Tip	\$891.60
Other	\$0.00	Other	\$0.00	Other	\$0.00	Other	\$0.00
Partial Refunds	\$0.00	Partial Refunds	\$0.00	Partial Refunds	\$0.00	Partial Refunds	\$0.00
Total Collected	\$3,332.45	Total Collected	\$4,500.50	Total Collected	\$2,924.65	Total Collected	\$10,757.60
Fees	-\$18.47	Fees	-\$34.63	Fees	-\$29.34	Fees	-\$82.44
Net Total	\$3,313.98	Net Total	\$4,465.87	Net Total	\$2,895.31	Net Total	\$10,675.16

**Item Sales Summary**

<b>Item</b>	<b>Sell By Units Sold</b>	<b>Sell By Unit Cost</b>	<b>Sell By Unit Sale Value</b>	<b>Gross Profit</b>	<b>Net Profit</b>
Pinot Noir	69	\$1.13	\$6.00	\$414.00	\$336.31
Pinot Grigio	275	\$1.20	\$6.00	\$1,650.00	\$1,320.68
Champagne	91	\$1.28	\$6.00	\$546.00	\$429.61
Mimosa	244	\$1.36	\$6.00	\$1,464.00	\$1,131.41
Sangria	190	\$0.82	\$6.00	\$1,140.00	\$983.33
Bottled Water	561	\$0.18	\$2.00	\$1,122.00	\$1,022.00
Coffee	15	\$1.13	\$2.00	\$30.00	\$13.01
Fruit & Cheese Snack Box	64	\$3.75	\$5.00	\$320.00	\$80.11
Ante Pasta Snack Box	61	\$3.80	\$6.00	\$366.00	\$134.42
Bourbon Float	191	\$1.23	\$10.00	\$1,910.00	\$1,674.20
Bourbon Flight - WHEAT	4	\$4.08	\$15.00	\$60.00	\$43.68
Bourbon Flight - CORN	2	\$3.19	\$15.00	\$30.00	\$23.62
Bourbon Flight - LOCAL PREMIUM	7	\$5.02	\$20.00	\$140.00	\$104.87
Bourbon Flight - CUSTOM	5	Variable	Variable	Variable	Variable
Single Bourbon Straight - Evan Williams Black Label	21	\$0.03	\$6.00	\$126.00	\$125.29
Single Bourbon Coke - Evan Williams Black Label	5	\$0.18	\$6.00	\$30.00	\$29.12
Single Bourbon Sprite - Evan Williams Black Label	1	\$0.18	\$6.00	\$6.00	\$5.82
Single Bourbon Ginger Ale - Evan Williams Black Label	7	\$0.19	\$6.00	\$42.00	\$40.64
Double Bourbon Straight - Evan Williams Black Label	18	\$0.03	\$10.00	\$180.00	\$179.39
Double Bourbon Coke - Evan Williams Black Label	3	\$0.18	\$10.00	\$30.00	\$29.47
Double Bourbon Sprite - Evan Williams Black Label	1	\$0.18	\$10.00	\$10.00	\$9.82
Double Bourbon Ginger Ale - Evan Williams Black Label	3	\$0.19	\$10.00	\$30.00	\$29.42
Single Bourbon Straight - Angel's Envy	10	\$2.52	\$6.00	\$60.00	\$34.82
Single Bourbon Coke - Angel's Envy	2	\$2.66	\$6.00	\$12.00	\$6.68
Double Bourbon Straight - Angel's Envy	4	\$5.00	\$10.00	\$40.00	\$20.00
Single Bourbon Coke - Woodford Reserve	1	\$1.85	\$6.00	\$6.00	\$4.15
Double Bourbon Straight - Woodford Reserve	5	\$3.39	\$10.00	\$50.00	\$33.06
Double Bourbon Sprite - Woodford Reserve	1	\$3.53	\$10.00	\$10.00	\$6.47
Single Bourbon Straight - Four Roses	8	\$1.81	\$6.00	\$48.00	\$33.54

Single Bourbon Coke - Four Roses	1	\$1.95	\$6.00	\$6.00	\$4.05
Single Bourbon Straight - Woodford Rye	4	\$2.10	\$6.00	\$24.00	\$15.59
Single Bourbon Ginger Ale - Woodford Rye	1	\$2.26	\$6.00	\$6.00	\$3.74
Double Bourbon Straight - Woodford Rye	1	\$4.17	\$10.00	\$10.00	\$5.83
Single Bourbon Straight - Rittenhouse Rye	2	\$1.81	\$6.00	\$12.00	\$8.38
Double Bourbon Straight - Rittenhouse Rye	4	\$3.58	\$10.00	\$40.00	\$25.67
Single Bourbon Straight - Basil Hayden	6	\$1.81	\$6.00	\$36.00	\$25.15
Single Bourbon Ginger Ale - Basil Hayden	1	\$1.97	\$6.00	\$6.00	\$4.03
Double Bourbon Straight - Basil Hayden	5	\$3.58	\$10.00	\$50.00	\$32.09
Single Bourbon Straight - Cooper's Craft	2	\$1.57	\$6.00	\$12.00	\$8.86
Single Bourbon Ginger Ale - Cooper's Craft	1	\$1.73	\$6.00	\$6.00	\$4.27
Double Bourbon Straight - Cooper's Craft	3	\$3.11	\$10.00	\$30.00	\$20.67
Single Bourbon Straight - Maker's Mark 46	4	\$2.28	\$6.00	\$24.00	\$14.88
Single Bourbon Coke - Maker's Mark 46	3	\$2.42	\$6.00	\$18.00	\$10.73
Double Bourbon Straight - Maker's Mark 46	5	\$4.53	\$10.00	\$50.00	\$27.36
Single Bourbon Straight - Bulleit Rye	1	\$1.25	\$6.00	\$6.00	\$4.75
Double Bourbon Ginger Ale - Bulleit Rye	1	\$2.63	\$10.00	\$10.00	\$7.37
Single Bourbon Straight - Larceny Bourbon	2	\$1.17	\$6.00	\$12.00	\$9.65
Single Bourbon Straight - Buffalo Trace	1	\$1.43	\$6.00	\$6.00	\$4.57
Single Bourbon Coke - Buffalo Trace	6	\$1.57	\$6.00	\$36.00	\$26.57
Single Bourbon Sprite - Buffalo Trace	1	\$1.57	\$6.00	\$6.00	\$4.43
Double Bourbon Straight - Buffalo Trace	5	\$2.82	\$10.00	\$50.00	\$35.89
Double Bourbon Ginger Ale - Buffalo Trace	1	\$2.98	\$10.00	\$10.00	\$7.02
Single Bourbon Straight - Woodford Double Oak	13	\$2.75	\$6.00	\$78.00	\$42.20
Single Bourbon Coke - Woodford Double Oak	1	\$2.90	\$6.00	\$6.00	\$3.10
Double Bourbon Straight - Woodford Double Oak	9	\$5.47	\$10.00	\$90.00	\$40.73
<b>Totals</b>			<b>\$10,512.00</b>	<b>\$8,282.50</b>	

Purchase Type	Vendor Name	Item	Purchase Unit	Total Purchase Cost	Purchase Item Cost	Purchase Qty	Unit cost w/tax	Units Purchased	Sales Tax	Shipping Fees	Total without Sales tax	Memo
Capital Purchase	Amazon	Lenovo Tablet	2 x Tablet	\$ 123.40	\$ 123.40	1					\$ 123.40	Cost of Tablets splitting between Jazz, Cafe and 2019 Auction
Capital Purchase	DOMAHUES SIGNS	Stewalk signs		\$ 105.00	\$ 105.00	4	\$ 105.00	4			\$ 105.00	2 (31 X 48.5) - 1 (6 X 2) - 1 (6 X 17")
Capital Purchase	BIG LOTS	Storage Bin		\$ 7.95	\$ 7.95	1	\$ 8.43	1	\$ 0.48		\$ 7.95	Storage Bin - supplies
Capital Purchase	AMAZON	Benchmark 1 oz Pourers	1 pkg 12 ct	\$ 25.71	\$ 25.71	1	\$ 2.27	12	\$ 1.54		\$ 25.71	Liquor Bar
Capital Purchase	AMAZON	Precision 1.5 oz Large Bill Pourers	1 pkg 12 ct	\$ 54.90	\$ 54.90	1	\$ 4.58	12			\$ 48.95	Liquor Bar
Capital Purchase	AMAZON	AmeriPour 1.5 oz. 750 Bill Pourers	1 pkg 3 ct	\$ 59.97	\$ 59.97	3	\$ 19.99	9			\$ 59.97	Liquor Bar
Capital Purchase	OLD TIME POTTERY	Trays 5x8.5x1.5	1 ea	\$ 25.68	\$ 1.00	1	\$ 1.07	24	\$ 1.68		\$ 24.00	Liquor Bar
Capital Purchase	RESTAURANT DEPOT	Measured Pourers	1 pkg @ 12 liquor 1.25 oz	\$ 29.92	\$ 28.23	1	\$ 29.92	1	\$ 1.69		\$ 28.23	Liquor Bar supplies
Capital Purchase	RESTAURANT DEPOT	ligger	1 ea stainless 1.5 oz	\$ 9.12	\$ 9.12	4	\$ 2.28	4	\$ 0.52		\$ 8.60	Liquor Bar supplies
Supply Purchase	RESTAURANT DEPOT	Ice Scoops	1 ea	\$ 6.88	\$ 6.30	1	\$ 2.23	3	\$ 0.38		\$ 6.30	Ice Scoops
Supply Purchase	RESTAURANT DEPOT	Ice chopper	1 ea	\$ 6.43	\$ 6.07	1	\$ 6.43	1	\$ 0.36		\$ 6.07	Liquor Bar
Capital Purchase	FRED'S SUPER DOLLAR	Ice Cooler - 6 pack		\$ 13.20	\$ 6.00	2	\$ 13.20	2	\$ 1.20		\$ 12.00	Coolers for Bar Ice
Capital Purchase	WESTERHOFER HDWR	Padlocks, Keys, Duct tape	4 locks-keys/2 tape	\$ 36.01	\$ 36.01		\$ 36.01		\$ 2.04		\$ 33.97	Padlock for Ice Freezer
Capital Purchase	WESTERHOFER HDWR	Surge Protectors	4	\$ 88.78	\$ 88.78		\$ 88.78		\$ 5.03		\$ 83.75	
			<b>Subtotal</b>	\$ 593.23								Cost of Background Checks split between Jazz and Cafe
Miscellaneous Fee	KY Admin Office of the Courts	Background Checks	N/A	N/A	N/A						\$ 26.00	
Miscellaneous Fee	OSCAR HDWR	Duplicate keys - basements	1 ea each wine-sprits	\$ 3.70	\$ 1.65		\$ 1.75	2	\$ 0.20		\$ 3.50	
Miscellaneous Fee	Louisville/Metro ABC	Wine/Beer/Spirits licensing		\$ 266.66	\$ 266.66						\$ 266.66	
Miscellaneous Fee	KY ABC	Wine/Beer/Spirits licensing		\$ 102.75	\$ 102.75						\$ 102.75	
Miscellaneous Fee	Louisville/Metro Dept Health	Food Permit		\$ 50.00	\$ 50.00						\$ 50.00	
Miscellaneous Fee	SL James	Advertising		\$ 500.00	\$ 500.00						\$ 500.00	
			<b>Subtotal</b>	\$ 923.71								
Rental/Service Fee	Jim & Joes Ice	Ice	22 # bags	\$ 300.00	\$ 3.00	100		100			\$ 300.00	
Rental/Service Fee	Jim & Joes Ice	Freezer		\$ 89.00	\$ 89.00	1		1			\$ 89.00	
Rental/Service Fee	Party Central Rental	tables	round 48"	\$ 82.50	\$ 7.50	11		11			\$ 82.50	
Rental/Service Fee	Party Central Rental	tables	cocktail 30"	\$ 80.00	\$ 10.00	8		8			\$ 80.00	
Rental/Service Fee	Party Central Rental	tables	8' rectangle	\$ 72.00	\$ 8.00	9		9			\$ 72.00	
Rental/Service Fee	Party Central Rental	chairs	white	\$ 250.00	\$ 2.50	100		100			\$ 250.00	
Rental/Service Fee	Party Central Rental	lents	10x10	\$ 110.00	\$ 110.00	1		1			\$ 110.00	
Rental/Service Fee	Party Central Rental	lents	10x20	\$ 880.00	\$ 220.00	4		4			\$ 880.00	
Rental/Service Fee	Party Central Rental	guiters	10'	\$ 60.00	\$ 15.00	4		4		\$ 65.00	\$ 60.00	
Rental/Service Fee	Craig Twedel	band	3 hrs @ \$300 ea	\$ 900.00	\$ 900.00						\$ 900.00	
			<b>Subtotal</b>	\$ 2,823.50								
Supply Purchase	GFS - GORDON FOOD-SERVICE	Coffee Stirrers	1 Box	\$ 2.99	\$ 2.99						\$ 2.99	Coffee Bar
Supply Purchase	GFS - GORDON FOOD-SERVICE	Trash Can Liners 60 gal	1 Box	\$ 43.99	\$ 43.49						\$ 43.99	
Supply Purchase	GFS - GORDON FOOD-SERVICE	Hinged Box Containers	1 Sleeve	\$ 23.49	\$ 23.49			125			\$ 23.49	Snack Box Fruit & Antipasto
Supply Purchase	RESTAURANT DEPOT	Wine Cups 9 oz	1 case @ 20 sleeves - 25 units	\$ 72.06	\$ 33.99	2	\$ 0.07	1,000	\$ 4.08		\$ 67.98	Liquor Bar supplies
Supply Purchase	RESTAURANT DEPOT	Coffee Cups	1 Sleeve 50 ct @ 12 oz	\$ 16.28	\$ 3.84	4	\$ 0.08	200	\$ 0.92		\$ 15.36	Coffee Bar
Supply Purchase	RESTAURANT DEPOT	Coffee Cup Lids 100 ct	1 Pkg @ 100	\$ 21.62	\$ 5.20	4	\$ 0.06	400	\$ 1.22		\$ 20.40	Coffee Bar
Supply Purchase	RESTAURANT DEPOT	Purell Sanitary Wipes	1 container 270 sheets	\$ 12.79	\$ 12.07	1	\$ 12.07	1	\$ 0.72		\$ 12.07	Handwash station - 3 left in inventory
Supply Purchase	RESTAURANT DEPOT	Purell Surface Spray	1 Dble	\$ 29.00	\$ 6.84	1	\$ 7.25	4	\$ 1.64		\$ 27.36	Handwash station - 3 left in inventory
Supply Purchase	KROGER	Coffee Filter	1 Pkg 100 ct	\$ 1.05	\$ 0.99	1	\$ 1.05	100	\$ 0.06		\$ 0.99	Coffee Bar
Supply Purchase	RESTAURANT DEPOT	Paper towels	1 Cs 15 ct	\$ 11.78	\$ 11.09	1	\$ 0.78	15	\$ 0.87		\$ 11.09	
Supply Purchase	RESTAURANT DEPOT	Flatware Cyl	1 ea	\$ 9.03	\$ 2.84	3	\$ 3.01	3	\$ 0.51		\$ 8.52	Ice Scoop Container for Beverages
Supply Purchase	RESTAURANT DEPOT	Shot glasses - plastic 2 oz	1 pkg 50 ct	\$ 41.45	\$ 3.91	10	\$ 0.08	500	\$ 2.35		\$ 39.10	Liquor Bar
			<b>Subtotal</b>	\$ 265.51								
Inventory Purchase	REPUBLIC NATIONAL DIST.	Wyciffl Brut Champagne	1 Case - 12 Billes @ 750 ller	\$ 378.88	\$ 47.36	96	\$ 378.88	8			\$ 378.88	
Inventory Purchase	REPUBLIC NATIONAL DIST.	Wine-Pinot Grigio	1 Case - 6 Billes @ 1.5 ller	\$ 450.00	\$ 45.00	60	\$ 450.00	10			\$ 450.00	
Inventory Purchase	REPUBLIC NATIONAL DIST.	Wine-Pinot Noir	1 Case - 6 Billes @ 1.5 ller	\$ 360.00	\$ 45.00	48	\$ 360.00	8			\$ 360.00	
Inventory Purchase	COSTCO	Even Williams Black Label Bourbon	1 Bl @ 1.75	\$ 73.11	\$ 22.99	1	\$ 24.37	3	\$ 4.14		\$ 68.97	
Inventory Purchase	Kroger	Even Williams Black Label Bourbon	1 Bl @ 1.75	\$ 146.22	\$ 22.99	6	\$ 24.37	6	\$ 8.28		\$ 137.94	Inventory of 12 shared between Jazz & Cafe
Inventory Purchase	COSTCO	Woodford Reserve Straight Bourbon	1 Bl @ 1.75	\$ 173.47	\$ 56.69	1	\$ 57.82	3	\$ 3.40		\$ 170.07	
Inventory Purchase	COSTCO	Woodford Dbl Oak Bourbon	1 Bl @ 750	\$ 190.74	\$ 29.99	1	\$ 31.79	6	\$ 10.80		\$ 179.94	
Inventory Purchase	COSTCO	Woodford 750	1 Bl @ 750	\$ 292.50	\$ 45.99	1	\$ 48.75	6	\$ 16.56		\$ 275.94	
Inventory Purchase	COSTCO	Angelle Envy Bourbon	1 Bl @ 750	\$ 42.39	\$ 39.99	1	\$ 42.39	1	\$ 2.40		\$ 39.99	
Inventory Purchase	BEVERAGE WAREHOUSE	Angelle Envy Bourbon	1 Bl @ 750	\$ 233.15	\$ 43.99	1	\$ 46.63	5	\$ 13.20		\$ 219.95	
Inventory Purchase	BEVERAGE WAREHOUSE	Larceny Bourbon	1 Bl @ 1.75	\$ 143.97	\$ 44.99	1	\$ 47.69	3	\$ 8.10		\$ 134.97	
Inventory Purchase	OLD TOWN WINE & SPIRITS	Woodford Rye	1 Bl @ 750	\$ 196.04	\$ 36.99	1	\$ 39.21	5	\$ 11.09		\$ 184.95	
Inventory Purchase	KROGER	Woodford Rye	1 Bl @ 750	\$ 37.09	\$ 34.99	1	\$ 37.09	1	\$ 2.10		\$ 34.99	
Inventory Purchase	OLD TOWN WINE & SPIRITS	Rittenhouse Rye	1 Bl @ 750	\$ 190.74	\$ 29.99	1	\$ 31.79	6	\$ 10.80		\$ 179.94	
Inventory Purchase	LIQUOR BARN	Bullitt Rye	1 Bl @ 1.75	\$ 152.81	\$ 47.99	1	\$ 50.87	3	\$ 8.64		\$ 143.97	



